October 30, 2014

TO: ALL BIDDERS

RE: BEVERAGE SERVICES/POURING RIGHTS RFP # DO141203

Addendum “4” is hereby expressly incorporated and made part of the Beverage Services/Pouring Rights RFP #DO141203, proposal submission deadline December 3, 2014.

ADDENDUM 4

Clarifications and Modifications to the RFP

1. Modifications to the RFP are referenced below in RED font:

   4.2. Orders

   Orders shall be placed at by Mr. Alex Gomez or an Authorized Designee of the Food Services Department for Bakersfield College, Gale Lebsock, Director of Administrative Services or Authorized Designee for Cerro Coso Community College and Arlitha Harmon Director of Finance & Administrative Services, or Authorized Designee for Porterville College. Order forms are to be provided by the successful vendor and to be adjusted to District specifications. The successful vendor must make allowances, in terms of delivery and set-up for special events as required.

   If items are not delivered on orders placed for specific any and/or all general orders or events, the successful vendor must provide a suitable replacement, to be determined by the College, within 24 hours. If a suitable replacement cannot be delivered by the time of the event, the successful vendor must pay the purchase price that the college pays to procure the product(s) from another vendor plus $100 to compensate for the labor used to procure the product(s).

   Replacement product for a product outage must be delivered to the college within two (2) business days from notification by the college Food Services department or Authorized Designee. The successful vendor shall supply an additional two (2) cases, of the specified product, for each day after the two (2) business days that the replacement product is not delivered.
Answers to bidder questions:

Q1. Pg. 16, 4.2, paragraph 2 and 3, please provide an actual example of one of these events. In addition, can you expand further and specifically on what the “any and/or all events” entail, as far as, support from a vendor?

Answer: Please see the modification listed above in the Clarifications and Modifications to the RFP section of this Addendum. This pertains to every order, whether it be a general/daily order or for an event.

Q2. Pg. 23, 7.6, Memorial Stadium, How many annual large events does Bakersfield College currently have (with 3,000 students in attendance)? Please list these events at Bakersfield College, or the events held this year.

Answer: There will be 8-12 annual events.

Scheduled Events:
- Five (5) Home Football games
- Three (3) Graduations

Potential Additional Events:
- Playoff games
- High School football games
- Other graduations
- Soccer games
- Track meets

Q3. Pg. 24, 9.4, How many of the stainless steel portable chest refrigerators do you currently have at Bakersfield College and Porterville College?

Answer:
- **Bakersfield College** currently has approximately eight (8) chest refrigerators. Not all are operational and will need to be repaired or replaced.
- **Porterville College** currently has zero (0) chest refrigerators. They are requesting two (2) portable chest refrigerators as stated in Section 9.4., page 24 of the RFP.
Q4. What is the volume for the Barnes and Noble Bookstores on each campus; raw case count or weekly delivery average?

**Answer:**
- **Bakersfield College**, average of 32 cases per week (data taken from September 2014 baseline).
- **Cerro Coso Community College**, average of 150 cases annually.
- **Porterville College**, Bookstore sales totals listed below:

<table>
<thead>
<tr>
<th>Porterville College</th>
<th>BEVERAGE SALES (Individual sales count)</th>
<th>LAST WK</th>
<th>MTD</th>
<th>YTD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coca-Cola Classic 20oz</td>
<td>56</td>
<td>189</td>
<td>545</td>
<td></td>
</tr>
<tr>
<td>Cherry Coke 20 oz</td>
<td>35</td>
<td>102</td>
<td>293</td>
<td></td>
</tr>
<tr>
<td>Pibb Xtra 20oz</td>
<td>23</td>
<td>94</td>
<td>233</td>
<td></td>
</tr>
<tr>
<td>Sprite 20oz</td>
<td>66</td>
<td>190</td>
<td>465</td>
<td></td>
</tr>
<tr>
<td>Fanta Orange 20oz</td>
<td>18</td>
<td>63</td>
<td>198</td>
<td></td>
</tr>
<tr>
<td>Barq’s Root Beer 20oz</td>
<td>15</td>
<td>36</td>
<td>129</td>
<td></td>
</tr>
<tr>
<td>Fanta Strawberry 20oz</td>
<td>17</td>
<td>51</td>
<td>174</td>
<td></td>
</tr>
<tr>
<td>Coca-Cola Vanilla 20oz</td>
<td>43</td>
<td>148</td>
<td>390</td>
<td></td>
</tr>
<tr>
<td>GOLD PEAK Green Tea 18.5oz</td>
<td>38</td>
<td>137</td>
<td>360</td>
<td></td>
</tr>
<tr>
<td>GOLD PEAK Sweet Tea 18.5oz</td>
<td>53</td>
<td>164</td>
<td>415</td>
<td></td>
</tr>
<tr>
<td>POWERADE FRUIT PUNCH 20oz</td>
<td>37</td>
<td>124</td>
<td>390</td>
<td></td>
</tr>
<tr>
<td>POWERADE MT BERRY BLAST 20oz</td>
<td>53</td>
<td>186</td>
<td>522</td>
<td></td>
</tr>
<tr>
<td>Smartwater 20oz</td>
<td>84</td>
<td>336</td>
<td>1112</td>
<td></td>
</tr>
<tr>
<td>Monster Lo Carb 16oz</td>
<td>14</td>
<td>49</td>
<td>114</td>
<td></td>
</tr>
<tr>
<td>Monster 16oz</td>
<td>64</td>
<td>151</td>
<td>296</td>
<td></td>
</tr>
<tr>
<td>NOS ENERGY 16oz</td>
<td>20</td>
<td>68</td>
<td>169</td>
<td></td>
</tr>
<tr>
<td>Dasani water 20oz</td>
<td>159</td>
<td>468</td>
<td>1108</td>
<td></td>
</tr>
</tbody>
</table>

All other specifications remain unchanged.

BY: Cammie Ehret-Stevens
Purchasing Coordinator
Kern Community College District
Phone: 661-336-5155
Email: cammie.ehret@kccd.edu
ACCEPTANCE OF ADDENDUM # 4 TO RFP #DO141203

I _______________________, officer for ____________________________, hereby accept and agree to Addendum #4 to the Beverage Services/Pouring Rights RFP #DO141203 and agree to provide the additional requested information in the Addendum.

Signature of Bidder ______________________________ Date____________________

Signature of KCCD__________________________ Date____________________

Upon signing, the aforementioned addendum is immediately incorporated into the RFP and service providers response to RFP.

Submit one (1) signed copy of this Addendum acceptance to:

Kern Community College District
Cammie Ehret-Stevens, Purchasing Coordinator
2100 Chester Avenue
Bakersfield, CA 93301

Fax: 661-336-5178

Email: cammie.ehret@kccd.edu

Mark subject line/envelope: RFP Addendum #4 Acceptance

If the addendum as presented is unacceptable please advise KCCD of your rejection of the addendum in writing with reasons, to the address above or by email to cammie.ehret@kccd.edu